



## COMPARISON OF LORAD® DRAPING SYSTEMS FOR MODEL# BS-1502 & BS-1503

### MRIEQUIP.COM DRAPING:

1. FLEXIBILITY AND COST EFFECTIVE:
  - a. OFFERS THE CUSTOMER THE OPTION TO PURCHASE EITHER THE TABLE DRAPE OR THE STAGE DRAPE SEPARATELY PLUS THE OPTION TO CHOOSE A COMPLETE DRAPING SYSTEM (TABLE DRAPE AND AUTOGUIDE DRAPE)
2. EASE OF USE:
  - a. PROVIDES CLEAR PROTECTIVE BARRIER ALLOWING EASIER ACCESS TO THE STAGE WINDOW KEY AND THE "Z DEPTH KNOB" FOR PHYSICIANS.
  - b. QUICK REMOVAL SERRATIONS AT PADDLE.
  - c. TABLE COVER UTILIZES VELCRO® FOR QUICK ON AND OFF.
3. COMPLETE COVERAGE:
  - a. PROVIDES MORE ABSORBENT MATERIAL FOR FLUID CONTAINMENT WHEN UTILIZING THE NEWEST BIOPSY NEEDLE DEVICES SUCH AS SUROS OR SENORX.
  - b. THE ONLY COMPANY THAT PROVIDES THE TABLE AND FOOT COVER IN OUR TABLE DRAPE PRODUCT
  - c. COMPLETELY COVERS THE CAMERA FACE SO THE PATIENT'S BREAST NEVER TOUCHES THE CAMERA WHICH REDUCES CLEAN UP TIME



### COMPETITOR DRAPING:

1. FLEXIBILITY AND COST EFFECTIVE:
  - a. LESS COMPONENTS (DOES NOT INCLUDE THE FOOT COVER) AND LESS COVERAGE (DOES NOT COVER CAMERA FOR TOTAL PROTECTION) FOR SAME PRICING
2. EASE OF USE:
  - a. SERRATED PULL APART TEARS TOO EASY. USUALLY TEARS PUTTING DRAPE ON
  - b. CONTROL PANEL DRAPE IS TOO TIGHT. DIFFICULT TO USE CONTROL PANEL KEYS
  - c. BLOOD RUNS DOWN ON THE FLOOR AS THE DRAPE CANNOT ABSORB RAPIDLY
  - d. TABLE COVER USES STICKY TABS, CUMBERSOME AND DIFFICULT TO ADJUST
3. COMPLETE COVERAGE:
  - a. NOT DESIGNED FOR THE NEW BIOPSY DEVICES IN WHICH THE BIOPSIES ARE HARVESTED FROM THE BACK. NOT ENOUGH ABSORBANT COVERAGE FOR FLUID CONTAINMENT
  - b. NO POUCH BELOW BREAST FOR FLUID CONTAINMENT

